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|  | **Date:** |  |

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| Dealer/Distributor Location Information | | | | | | | | | | | | | | | | |
|  | Customer No: | | |  | | | | Customer Name: | | | | |  | | |  |
|  | City: | |  | | | State: |  | | Region Code: | | | |  | |  | |
|  | Branch Manager: | | | |  | | | | | | |  | | | | |
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| User Check List | | | | | | | | | | | | | | | | |
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|  | | **In Store Checklist** | | | | | | | | **Yes** | **No** | | | **Comments:** | | | |
| 1 | | **Is fender display in retail area?** | | | | | | | |  |  | | |  | | | |
| 2 | | **Does fender display need cleaning?** | | | | | | | |  |  | | |  | | | |
| 3 | | **Counter Mats on the counters?** | | | | | | | |  |  | | |  | | | |
| 4 | | **Was the Minimizer Training site reviewed?** | | | | | | | |  |  | | |  | | | |
| 5 | | **Do they have a Minimizer floor mat display?** | | | | | | | |  |  | | |  | | | |
| 6 | | **Is the Minimizer literature up to date?** | | | | | | | |  |  | | |  | | | |
| 7 | | **Was Inventory Checked?** | | | | | | | |  |  | | |  | | | |
| 8 | | **Was old product dispositioned?** | | | | | | | |  |  | | |  | | | |
| 9 | | **Was new product reviewed / discussed** | | | | | | | |  |  | | |  | | | |
| 10 | | **Was new product ordered?** | | | | | | | |  |  | | |  | | | |
| 11 | | **Was a suggested stock order recommended?** | | | | | | | |  |  | | |  | | | |
| 12 | | **Was training discussed?** | | | | | | | |  |  | | |  | | | |
| 13 | | **Was training scheduled?** | | | | | | | |  |  | | |  | | | |
| 14 | | **TDS Report discussed?** | | | | | | | |  |  | | |  | | | |
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**Comments / Opportunities:**

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| Territory Manager: |  | Date: |  |